

Management and Leadership

SPECIALIZATION: International Business Management

Graduate (Master Degree)

Weekday studies

	i rogram te	or 2018/2019 Intake	Program for 2018/2019 intake							
	Semester 1									
			Hours	ECTS						
Lp.	Subject	Forms of classes	Total	points	Credit					
	Obligatory modules									
ı	Organizational Behavior	Module	45	4	Credit with Grade					
	Organizational Behavior	Lecture								
	Organizational Behavior	Workshop								
II	Leadership	Module	45	4	Credit with Grade					
	Leadership	Lecture								
	Leadership	Workshop								
Ш	Micro and Macroeconomy	Module	45	4	Credit with Grade					
	Micro and Macroeconomy	Lecture								
	Micro and Macroeconomy	Workshop								
IV	Management in Modern Organizations	Module	45	4	Credit with Grade					
	Management in Modern Organizations	Lecture								
	Management in Modern Organizations	Workshop								
V	Other courses									
	Personal Development Program 1	Workshop	15	1	Credit with Grade					
	Personal Development Program 2	Workshop	30	4	Credit with Grade					
	Project Management 1	Workshop	15	2	Credit with Grade					
	Project Management 2	Workshop	15	2	Credit with Grade					
	Contemporary Business Models	Lecture	30	3	Credit with Grade					
	Innovation Management	Lecture	15	1	Credit with Grade					
	Sustainable Development	Lecture	15	1	Credit with Grade					
	Compilation and Interpretation of Data	Workshop	15	1	Credit with Grade					
	Negotiation and Mediation	Workshop	15	1	Credit with Grade					
	Social Innovations	Workshop	15	1	Credit with Grade					
	Business English	Workshop	15	2	Credit with Grade					
	Study Visit	Internship	120	5	Credit with Grade					
	Total		495	40						
	Semester 2	2								
		<u> </u>								
Lp.	Subject	Forms of classes	Hours Total	ECTS points	Credit					
Lp.	Subject Obligatory modules				Credit					
	Obligatory modules				Credit Credit with Grade					
	Obligatory modules Strategic Management	Forms of classes Module	Total	points						
	Obligatory modules Strategic Management Strategic Management	Forms of classes Module Lecture	Total	points						
ı	Obligatory modules Strategic Management Strategic Management Strategic Management	Forms of classes Module Lecture Workshop	Total 45	points 4	Credit with Grade					
ı	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing	Module Lecture Workshop Module	Total	points	Credit with Grade					
ı	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing	Module Lecture Workshop Module Lecture	Total 45	points 4						
1	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing	Module Lecture Workshop Module Lecture Workshop	Total 45	points 4	Credit with Grade					
II	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment	Module Lecture Workshop Module Lecture Vorkshop Module Lecture Workshop Module	45 45	points 4	Credit with Grade					
1	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment	Module Lecture Workshop Module Lecture Workshop Module Lecture Workshop Module Lecture	45 45	points 4	Credit with Grade					
111111	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment	Module Lecture Workshop Module Lecture Workshop Lecture Workshop Module Lecture Workshop Module Lecture Workshop	45 45 45	points 4	Credit with Grade Credit with Grade Credit with Grade					
1	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law	Module Lecture Workshop Module	45 45	points 4 4	Credit with Grade Credit with Grade Credit with Grade					
1	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law Legal Problems in Managing Organizations	Module Lecture Workshop Module Lecture Workshop Module Lecture Workshop Module Lecture Lecture Lecture Lecture Lecture Lecture Lecture Lecture Lecture	45 45 45	points 4 4	Credit with Grade Credit with Grade Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law	Module Lecture Workshop Module	45 45 45	points 4 4	Credit with Grade Credit with Grade Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Susiness Law Legal Problems in Managing Organizations Starting a Company Other courses	Module Lecture Workshop	45 45 45	points 4 4	Credit with Grade Credit with Grade Credit with Grade Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Susiness Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries	Module Lecture Workshop Module Lecture Project	45 45 45 45	4 4 4	Credit with Grade Credit with Grade Credit with Grade Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Susiness Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries New Trends in Human Potential Management	Module Lecture Workshop	45 45 45 45	4 4 4 8	Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries New Trends in Human Potential Management Change Management in Organizations	Module Lecture Workshop Workshop	45 45 45 45 60 15	4 4 4 8 1	Credit with Grade					
I II III	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries New Trends in Human Potential Management Change Management in Organizations Knowledge Management in Practice	Module Lecture Workshop Workshop	45 45 45 45 60 15 15	4 4 4 8 1 1	Credit with Grade					
I II III IIV	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Susiness Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries New Trends in Human Potential Management Change Management in Organizations Knowledge Management in Practice High Performing Teams	Module Lecture Workshop Workshop Workshop Workshop Workshop	45 45 45 45 60 15 15 30 15	4 4 4 8 1 1 3 1	Credit with Grade Credit with Grade					
I II III	Obligatory modules Strategic Management Strategic Management Strategic Management Global Perspective in Marketing Global Perspective in Marketing Global Perspective in Marketing Understanding Global Business Environment Understanding Global Business Environment Understanding Global Business Environment Business Law Legal Problems in Managing Organizations Starting a Company Other courses Management Project: Doing Business in Different Countries New Trends in Human Potential Management Change Management in Organizations Knowledge Management in Practice	Module Lecture Workshop Workshop	45 45 45 45 60 15 15 30	4 4 4 8 1 1 3	Credit with Grade					



Semester 3					
Lp.			Hours	ГСТС	
	Subject	Forms of classes	Total	ECTS points	Credit
	Obligatory modules				
ı	Business Research and Analytics	Module	45	3	Credit with Grade
	Business Research and Analytics	Lecture			
	Writing for Business	Workshop			
II	Economic Policies and Their Impact on International Business	Module	45	3	Credit with Grade
	Economic Policies and Their Impact on International Business	Lecture			
	Economic Policies and Their Impact on International Business	Workshop			
Ш	Organizational Communiacation	Module	45		Credit with Grade
	Organizational Communication	Lecture		3	
	Organizational Communication	Workshop			
IV	Other courses				
	Consultancy project: Communication Audit in an Organization	Project	60	8	Credit with Grade
	Integrated Marketing Communications	Workshop	30	4	Credit with Grade
	Reading Financial Documents	Workshop	15	1	Credit with Grade
	Money and the Stock Exchange	Workshop	15	1	Credit with Grade
	Personal Branding and Public Speaking	Workshop	30	2	Credit with Grade
	Disruptive Innovations	Workshop	15	1	Credit with Grade
	Budgeting	Workshop	15	1	Credit with Grade
	Balanced Scorecard as a Strategic Planning and Execution Tool	Workshop	15	1	Credit with Grade
	Business English	Workshop	15	1	Credit with Grade
	Master's Seminar 2	Seminar dyploma	30	6	Credit with Grade
VI	Internship	Internship	120	5	Credit with Grade
	Total		495	40	

		Hours	ECTS
		Total	points
Total		1365	120